

Roundtable: **Consolidation in the UK fiber market**

Roundtable Host(s): Zzoomm plc.

Moderator: Matthew Hare

*NOTE: This workshop will be held in ENGLISH*

Time: tbd

Room: tbd



Zzoomm builds and operates new Full Fibre communications networks in towns in the UK. Zzoomm provides its brilliant broadband service to over 140,000 homes and businesses across the country from Henley-on-Thames and Hereford to Crowthorne and Crewe.

**Workshop Host**

Matthew founded Zzoomm at the end of 2018, following the sale of rural Full Fibre operator Gigaclear to Infracapital in May 2018, a company he had founded in 2010. Matthew was involved in network, wireless, data and telephony businesses including Vodafone, Millicom, Orange UK, Liberty Communications, ts.com and Community Internet Group.

**Objective:**

Explore what is driving consolidation in the UK market from the point of view of shareholders, lenders and management and what are the range of outcomes for each group over the next 5 years.

**Format:**

- Interactive workshop with max. 20 participants
- One 1h session
- Presentations only support the workshop discussion. The major focus is the active participation and integration of the participants
- Chatham House rules apply for the entire Di<sup>2</sup> Summit and secure the high-level trustful environment
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**Content of the Roundtable:**

1. Brief overview of the UK fixed telecommunications market
2. Mapping the Full Fibre companies in the UK
3. Impact of the financing inflection point in September 2022
4. Consolidation: what's happened so far
5. Who is in the market for finance now and what are their options?
6. What are the economic drivers that will shape the structure of the UK market to 2028?
7. What are the range of outcomes be for shareholders, lenders and management?